IMPROVING POPULATION HEALTH: COLLABORATIVE CARE MANAGEMENT RESOURCES (CCMR)

Recognizing the critical role health care providers play in the overall U.S. economy and the momentous shift toward “value-based” reimbursement that is occurring throughout the health care sector, five of the health systems affiliated with the BJC Collaborative are pursuing a large-scale joint endeavor called Collaborative Care Management Resources (CCMR). CCMR aims to build capabilities to enhance the value of the provision of health care services, which will ultimately improve quality and reduce the total cost of providing care to patients. The five systems leading this initiative include:

- BJC HealthCare - St. Louis, Missouri
- Southern Illinois Healthcare - Carbondale, Illinois
- Blessing Health System - Quincy, Illinois
- Sarah Bush Lincoln Health System - Mattoon, Illinois
- Decatur Memorial Hospital - Decatur, Illinois

Although each of these systems face different market conditions and serve unique patient populations, they recognize that, through sophisticated data-driven and knowledge-based analytics, utilizing both clinical and financial data is key to improving population health and managing the total cost of care. With that goal in mind, CCMR will be a robust technology-based infrastructure that will provide data aggregation and advanced analytics to enable enhanced patient care coordination through clinical program design, training and patient engagement. These five health care providers believe the resulting care coordination protocols developed through CCMR will improve patient health and outcomes, directly benefiting the diverse populations they serve across the region.

LONG-TERM VISION OF THE BJC COLLABORATIVE

For more information about the BJC Collaborative, please contact your local member of the BJC Collaborative:

MISSOURI
BJC HealthCare
Learn Chilton
Director of Government Relations
Ichilton@bjc.org
314-286-2151

CoxHealth
Teresa Coyan
Legislative and Public Affairs Manager
teresa.coyan@coxhealth.com
417-689-4895

Saint Luke's Health System
Tim Van Zandt
VP of Government and Community Relations
tovanzandt@saint-lukes.org
816-932-8160

ILINOIS
Memorial Health System
Scott Kiniskis
SVP of Clinical Integration and Network Development
kiniskis.scott@mhhs.com
217-788-3592

Southern Illinois Healthcare
Phil Schaefer
VP and Administrator of Ambulatory and Physician Services
phil.schaefer@sihs.net
618-457-5200, ext. 67961

Blessing Health System
Tim Moore
VP of Finance
Blessing Corporate Services
Tim.Moore@blessinghealthsystem.org
217-223-8400, ext. 4171

Sarah Bush Lincoln Health System
Dennis Muard
CFO and VP of Finance and Operations
dpkuard@sblhs.org
217-258-2102

Decatur Memorial Hospital
Julie Moore
Director of Government and Community Relations
jmoore@dmhhs.org
217-876-2144

In October 2012, four leading, independent not-for-profit health care organizations joined together to create the BJC Collaborative, LLC (the “BJC Collaborative”) to prepare for the future of health care and achieve even higher quality care for the people they serve.

The four founding members of the BJC Collaborative are:
- BJC HealthCare of St. Louis, Missouri,
- CoxHealth of Springfield, Missouri,
- Memorial Health System of Springfield, Illinois, and

Since the BJC Collaborative was created in 2012, four additional systems have joined: Blessing Health System of Quincy, Illinois; Southern Illinois Healthcare of Carbondale, Illinois; Sarah Bush Lincoln Health System of Mattoon, Illinois; and Decatur Memorial Hospital of Decatur, Illinois.

STRUCTURE, GOVERNANCE AND OPERATIONS OF THE BJC COLLABORATIVE

The BJC Collaborative is structured as a Limited Liability Company (LLC). It is governed by a Board of Directors consisting of the CEOs, Board Chairs and Senior Executives from the member health systems. The graphic below illustrates how the BJC Collaborative operates through two Operations Committees and seven Round Tables. The health systems within the BJC Collaborative also pursue aggregated supply chain savings through their participation in Mid-America Service Solutions (MSS).
While remaining independent, the health systems in the BJC Collaborative have combined annual revenues of approximately $10.2 billion, allowing them to jointly pursue initiatives that benefit from the aggregated size and scale of this affiliation. The combined efforts of the health systems within the BJC Collaborative have resulted in significant financial savings of $214 million through year-end 2016 as well as opportunities to share best practices and address shared challenges. These successes have directly benefited the people served by the health systems within the BJC Collaborative.

### IMPROVING POPULATION HEALTH: CANCER TASK FORCE

In looking to the future of health care delivery, the BJC Collaborative is exploring opportunities that aim to improve the health of the populations its health systems serve, improve the quality of the care and services they deliver and reduce the per capita cost of those services.

Through the Cancer Task Force, the health systems in the BJC Collaborative are building relationships and developing infrastructures to enhance coordination among member cancer centers. Ultimately, the Task Force aims to:

- Reduce the incidence of cancer among the population in the geography covered by its organizations
- Improve the clinical outcomes of patients with cancer diagnoses cared for by the BJC Collaborative member cancer centers

- Increase the number of cancer patients whose clinical and genomic information is utilized in the conduct of clinical cancer research to advance medical science and discovery aimed at identifying better approaches to prevention, detection, treatment and care
- Increase enrollment and participation in clinical trials aimed at testing new modalities and treatments to improve clinical outcomes for cancer patients

The Cancer Task Force has made significant strides since its inception in 2015 as detailed below:

- **Collaborative Lung Cancer Conference**
  - A virtual cancer conference in which physicians affiliated with one of the eight Collaborative member systems will be able to present and discuss complex cases and best practices in Lung Cancer Care in a multidisciplinary setting.

- **Performance Dashboard on Commission on Cancer Metrics**
  - The dashboard identifies relative strengths and opportunities for improvement regarding the performance of each Collaborative cancer center on key clinical quality metrics as measured by the Commission on Cancer.

- **Shared Best Practices in Cancer Care**
  - Member cancer centers identified and shared best practices in palliative care, survivorship and new oncology nurse orientation.

- **Position Statement on Lung Cancer Screening Guidelines**
  - Member cancer centers collectively endorsed the Medicare guidelines for low-dose CT screenings for lung cancer and developed educational materials for patients and physicians.

- **Expedited Referral Channels**
  - The Task Force designated a single point of contact at each member Cancer Center to enable expedited second opinion consultations and other referrals for patients.